

# Sample Interview Questions

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## Traditional

- Tell me about yourself.
- What are your short-term and long-term career goals?
- Why are you interested in this career field?
- How does this position fit in with your overall career goals?
- What do you know about our organization?
- What type of supervisor do you work best under?
- What type of work environment do you thrive in?
- What motivates you to put forth your greatest effort?
- How do you define success?
- What have you learned from your extracurricular activities?
- How has your education prepared you for this career?
- How would you describe your ideal job following graduation?
- How do you manage stress?
- What are your greatest strengths?
- What is one of your weaknesses?
- What has been your greatest achievement?
- What has been your greatest disappointment?
- How would you describe your leadership style?
- Why do you believe you are the best candidate for this position?
- What questions do you have for me?

## Behavioral

- Tell me about a time when you have been an effective member of a team.
- Tell me about a time when your own initiative made a difference in an outcome.
- Describe a major problem you have encountered and how you dealt with it.
- Tell me about a situation in which you've had a conflict with a coworker or supervisor.
- Tell me about a time when you had to use spoken communication skills to convey a point that was important to you.
- Give me an example of when you had to motivate others.
- Tell me about a time when you had to conform to a policy you did not agree with.
- Tell me about a time when you have been creative in dealing with a problem.
- Describe a disappointment and how you dealt with it.
- Tell me about a time when you had to lead or direct others.

## Questions you can ask the employer

- What do you see as the greatest challenges in this position?
- What opportunities exist for professional growth and development?
- What makes your organization different from its competitors?
- What type of training program do you offer new employees?
- What do you like best about working for this organization?
- Can you describe a typical day in this position?
- How does this position/department fit into the overall structure of the organization?
- Are there any concerns that you have about me as a candidate?
- What are the key characteristics of a successful person in this position/department/organization?